

# Mandatory FMP Vendor Proposal Questions

***NOTICE:*** *The following questions are used in part to assess your company's ability to supply products or services to the School/District and PSFA. Failure to answer the following questions, provide the requested information, and to return your company's responses with the submittal of your company's proposal/bid may result in disqualification from consideration.*

1. What is the experience of the proposed team (key personnel) members that will be performing the work? What is the proposed teams estimated capacity to perform the work?
2. List current projects underway, date projects are due, and percentage complete. For projects overdue, please explain reasons why deadline has not been met.
3. Discuss specific options or strategies you have included in previous FMP projects that encourage reduction of square footage and/or maximizing utilization of underutilized space.
4. How do you include School Leadership in analyzing the results of the FAD/FMAR tool? Including discussion of operational costs for maintenance.

## **Completeness:**

- All information required by the RFP must be supplied to constitute a responsive proposal. Non-responsive offers may not be considered.