

Questions for Food Services RFP #4 17-18

Question: Is the RFP for cost reimbursable or for fixed price?

Answer: Fixed Price

Question: According to e-mail from Felix Griego (PED), do you still want calculations based on breakfasts being 3 to 1?

**Subject:** FSMC RFP Update

Good Afternoon,

We have noted some questions regarding the sited equivalency rates in our fixed price template. It currently reads a 1 lunch to 3 (1/3) breakfast equivalency rate. It is up to the SFA to decide what ratios they would like in their proposal. Many FSMC's state the difficulty to provide quality cost proposals with 1/3 that equivalency ratios. We recommend stating a 1 lunch to a 2 (1/2) breakfast ratio to achieve fair competition. You may also go further and have the FSMC submit two cost proposals utilizing 1/3 and 1/2 equivalency ratios (this will be a SFA-based decision). Please relay this information to all proposers if asked, or you may change your existing solicited RFP or RFP that you are working on to reflect this change. This is only found in the fixed price template. When you score the cost section proposals submitted by FSMC's for either type of RFP, please make sure you are comparing costing that are the same.

Answer: It would be in Pojoaque Valley School Districts best interest for you to provide two price options as suggested by the PED e-mail. At a minimum a responder must provide a price equivalency rate as required by the RFP request.